Expression of Interest

Please fill out this expression of interest so we can better understand your business and how we're going to work together. The more information you can provide, the quicker our understanding and mutual determination of synergies.

Company name:	S						
Address:							
Marketing Name if different t	ıan Company Name:						
Is the Company a subsidiary of another company? If so, please identify:							
URL:							
Key Contacts (name "Title" email, land line and cell, preferred contact method):							
Years in Business: 1. P&L Statements for last three ye 2. Average Days and Amounts:	ears – (to be attached with emailed	submission).					
AR Days:	\$:	AP Days:	\$:				
Current Management Team (roles in summary):							
Existing contracts, tenure and	l if in rollover or primary term:						



How many customers are you servicing?								
How many sites d	oes this represen	nt?						
List of employees	, job descriptions	s, length of servic	e:					
Marketing/sales	strategy:							
Website	Social media	Cold-calling	Word-of-mouth	Print media	Direct mail			
Rich mail	Other							
Partnership intere	est:							
Aquisition	Joint venture	Strategic partn	Strategic partnership Merger		Executive membership			
All of the above	Other							
What percentage	of your client bas	se is under contra	ct?					
Average length of	contract:		Percentage	of retainership w	hen contract expires:			
Do you have autoi	matic rollover in y	our contracts?						
Yes No								
What do you cons	ider the stronges	st aspect(s) of you	r business?					
What do you cons	ider are the weal	kest aspect(s) of y	our business?					



Who/what	is the bigge	est threat to the growtl	of your busin	ess?		
Who is you	r largest co	mpetitor?				
Would you	want to ren	nain involved in the bus	iness?			
Yes	No	Not sure				
In what cap	pacity?					
		tote/dumpster/compa	ctor "bin full"	cloud based to	echnology?	
Yes	No					
lf Yes, plea	se provide (details:				
Are you ope	erating on a	software platform?				
Yes	No					
lf Yes, is th	e software	proprietary?				
Yes	No					
Any other i	nformation	you'd like to share:				
First Name	:			Surname:		
Email:						

